



**myNatural**

## PARTNER ENTREPRENEUR TERMS AND CONDITIONS



Stay Healthy, Be Natural

**Do you choose to be healthy?**

**YES**

**NO**

But I want to start.

**Are you passionate in Promoting a healthy lifestyle?**

**Can you influence others to do the same?**

**NO**

**YES**

**YES**

**NO**

**Do you wish to have a sustainable business while encouraging others to live healthily?**

**YES**

**NO**

**Do you have adequate knowledge and skills to grow a business?**

**YES**

**NO**

But I would love to learn



You can be **mynatural** RE-SELLER

# How to be a Reseller?

**STEP 1: Sign up as a Reseller & Get a Trial Pack (for First time customers. If you have tried any of the MyNatural products, proceed to STEP 2)**

As an interested reseller, you are entitled to a 10% discount of our STARTER PACK to try MyNatural products. The trial packs come in full sizes for you to fully experience the product and gain its benefits. The best way to prove the benefits of a product is by attesting to the effects and results of it.

You can either choose One (1) or Both packs as follows:

- 1) PERSONAL CARE starter pack includes: Shampoo, Conditioner, Lotion, Soap, Intimate Wash, facial wash. @P650.00
- 2) HOMECARE starter pack includes: Room Spray, Bathroom Spray, Kitchen Spray, Car Spray, and Foot&Shoe Spray. @810.00

**STEP 2: Determine your preferred Reseller Package from below:**

- A) 25% DISCOUNT - Purchase = P 10,000 worth of products, pay only P7,500
- B) 30% DISCOUNT - Purchase products worth P 20,000; pay only P14,000
- C) To help potential distributors manage their cash flow, discount can also be obtained via installment for 1 month ( 30 days):

> 25% discount		Discounted purchase price	Total worth of items
		Discounted purchase price	Total worth of items
Order worth 3.4k @ 20% off		2720	
Add worth 3.4k + 5% off		2584	
Add worth 3.4k + 5% off		2455	
Add worth 3.4k + 5% off		2332	
<b>Total Investment:</b>		<b>10,091</b>	<b>@ P 13,600 worth of products</b>
<b>Profit</b>		<b>3509</b>	
> Approx 30% discount			
Order worth 5k @ 25% off		3750	
Add worth 5k +5% off		3563	
Add worth 5k + 5% off		3384	
Add worth 5k + 5% off		3215	
<b>Total Investment</b>		<b>13912</b>	<b>@ P20,000 worth of products</b>
<b>Profit</b>		<b>6088</b>	

**STEP 3: Post your orders via online through our e- store and settle payment.**

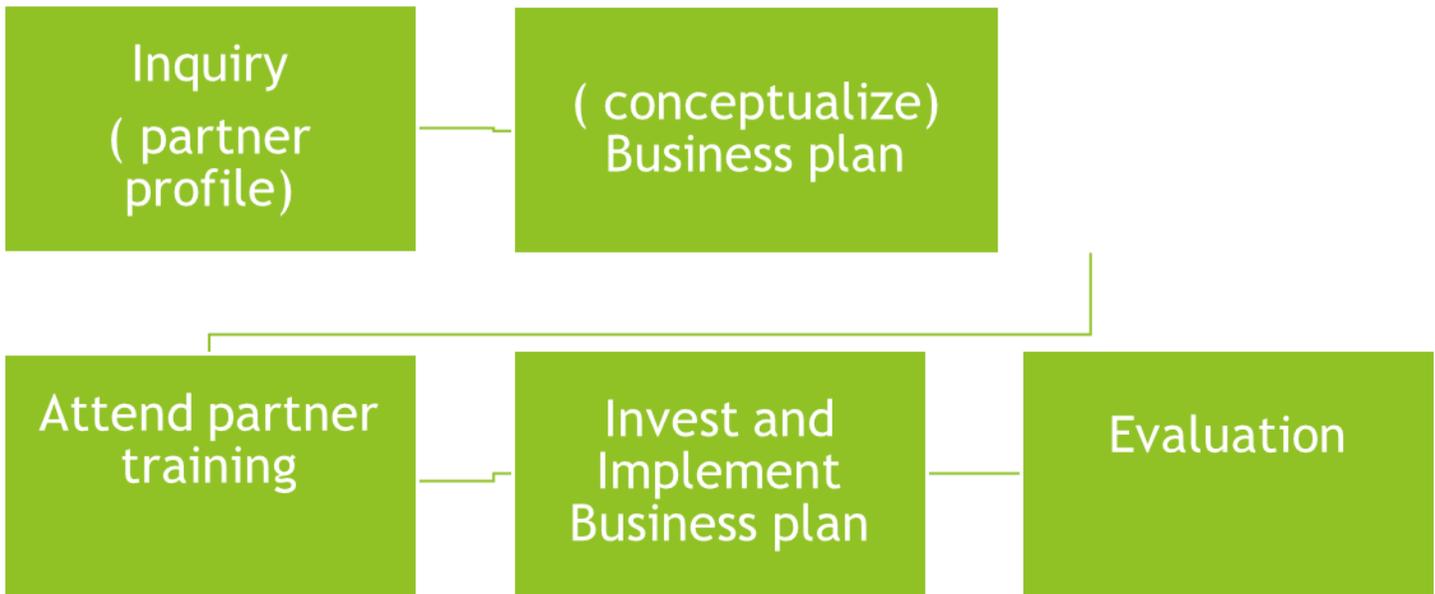
**Note:** For those selecting Package A & B, orders can be done through our website. Upon check out, Input the Coupon code “*distributor 25*” to apply Reseller Discount For Package A OR “*distributor30*” to apply Reseller Discount for Package B. (This coupon code only applies to orders that have reached the minimum required)

**STEP 4: Pay for your Orders and receive confirmation of Payment**

**STEP 5: Wait for pick- up / delivery schedule via text or e-mail.**

## DEALER SELECTION PROCESS

### Exclusive Distributorship per area



Dealership per area is in a **first come first serve basis**. We wish to provide everyone a fair chance of starting and growing his/ her own business in her chosen market area. Thus, **distributor per area** will be given **exclusivity based on performance**. Thus, he/ she must saturate the market in that area to make her own business sustainable.

We treat our dealers as partners so it will be a continuous collaboration between us and you, our partners, to help you grow your business.

## **ENTREPRENEURSHIP PACKAGE & SELLING PROCESS:**

**Worth P10,000**

24 pcs eco bag ( 5 pcs per order if via installment )  
20 pcs brochure,  
2 MyNatural Catalogue

**Worth P20,000**

50 eco bags ( 10 pcs per order if via installment )  
40 pcs brochure  
3 MyNatural Magalogue

*\*1 FREE Banner display as authorized seller (1 banner per reseller)*

*+ Additional: P5/ eco bag , P3/ brochure*

*Additional banner: 2" x4" @ P 120/pc, 3"x4" @ P180*

*The packages above are the **minimum initial purchase** required to get the applicable corresponding discount and freebies.*

## **HOW TO KEEP YOUR DISCOUNT AND MAINTAIN STATUS AS RESELLER**

**2 conditions must be met:**

- 1) Restock orders per P.O need to have minimum worth of P 3,000 to apply your package discount as a reseller. Otherwise, orders must be paid in SRP and discount shall apply in your next order.*
- 2) Maintain the monthly minimum required order of worth P20,0000 or P30,0000.*

Should you fail to meet condition # 2 and fail to order for 3 consecutive months, yo may lose your status as exclusive reseller in the area and Greenext shall appoint another reseller within your area. However, this may be subject to appeal and may be reactivated depending on the circumstance ( subject to evaluation).

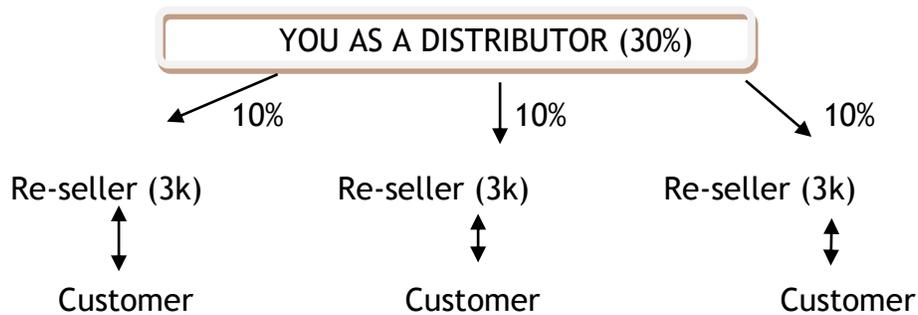
**CONSISTENCY IS THE KEY!**

## MYNATURAL ENTREPRENEURS PARTNERSHIP STRUCTURE

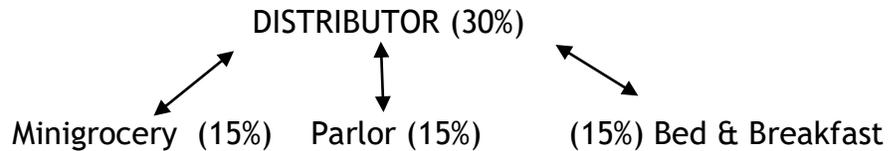
The Goal is to start and sustain your own MyNatural Business in your local area. This means having your own team of micropreneurs and giving them commission from sales. Our purpose is to gradually build a microbusiness ecosystem that's sustainable for the communities in various areas at a time.

Thus, your own team's commission will be based on your discretion as a business owner/ manager on how to spread out your margin wisely. For e.g,

### Sample Scenario (through a network of Micropreneurs)



### Sample Scenario B (through small chains/ outlets in your area)



## ORDER PAYMENT:

### Bank Deposit

Account Name: Greenext Lifescience Corporation  
Account Number: 2683 268 93170  
Branch: J.Nakpil

**\*\*\*Complete payment must be made prior to delivery of orders OR upon pick-up.**

## PICK UP

Please give us 1-2 days allowance to prepare your orders. Pick up is done at our Sales Office: *800 Remedios St. Malate Manila*. Pick up time is on weekdays, 9 -5 pm. Kindly call us at: 523 15 73 / 523 1611 or send e-mail at :sales@mynatural.company OR Viber at 0917 1321977.

## DELIVERY

. Free shipping for orders worth P 5,000 and above (for Metro Manila). Otherwise, subject to P 100 delivery fee.

For provincial areas, shipping cost would depend on your area and the weight and volume of orders.

## REJECTS AND RETURNS

Defective items shall be replaced within 1 week after delivery. Otherwise, products are considered sold. Return and exchange of an incorrect product delivered will be accepted within 1 week after delivery provided that returned items are in good condition.

## OTHER RESELLER'S INCENTIVE

Please note that we are not a multi-level company and gearing away from such structure. Thus, distributors who refer other potential distributors get incentives in the form of products and may NOT be converted to cash. Referral incentive shall be provided as follows:

- 1) Current authorized distributor is entitled to FREE PRODUCTS worth P2,500 for every successful referral of distributor who avails of Package 1 (worth P20,000), and products worth P 1,500 for a successful referral of distributor who avails of Package 2 (worth P10,000).
- 2) Referral incentive is only applied once per new referral and not on a per order basis. As mentioned, we wish to create a community of micropreneurs/ business owners rather than have a networking/ recruitment scheme.
- 3) Since we wish to help you as a MyNatural Reseller grow sustain your business, we refer potential customers tagged in your Reseller area so you can serve the customer's order and start managing the customer's orders for repeat purchase. Thus, as a business owner, it is important for you to keep track of your own customers and inventory. We do not compete with you but rather help you grow your business.
- 4) (*coming Soon*) You have an access to the MyNatural App as a reseller where you can easily keep track of your inventory, purchase stocks, and receive orders from your regular customers through the app.
- 5) (*coming soon*) Access to business learning seminars to help you sustain and grow your business through various business management techniques.